

# WORLD TRAVEL FAIR 2015 上海世界旅游博览会

2015.5.7-5.10

Shanghai Exhibition Center上海展览中心

WWW.WORLDTRAVELFAIR.COM.CN

THE LEADING FAIR IN CHINA'S MOST DYNAMIC TOURISM MARKET中国华东地区第一旅游产品采购与交易盛会

TRADE VISITORS & MEDIA 专业人士及媒体参观时间

**5.07** THU 周四 09:00-17:00 **5.08** FRI 周五 09:00-17:00

GENERAL PUBLIC 公众参观时间

**5.08**FRI 周五09:00-17:00**5.09**SAT 周六09:00-17:00**5.10**SUN 周日09:00-15:00











# World Travel Fair Means Business...



Co-host: Shanghai Municipal Tourism Administration

VNU Exhibitions Europe

Co-organizer: Shanghai International Conference Management Organization (SICMO)

VNU Exhibitions Asia

Supporting Organizations: World Tourism Organization (UNWTO)

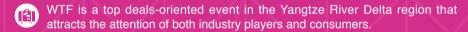
Pacific Asia Travel Association (PATA)

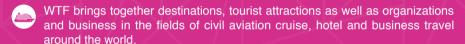
## Why Exhibit?

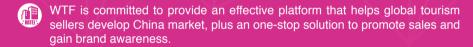
World Travel Fair (WTF) Shanghai has been successfully held 11 times since 2004.

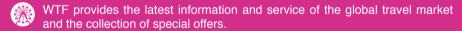


WTF is a prominent and most influential annual gala for the international tourism industry in China.

















2014 is the second time that Czech Tourism Shanghai office participated in the World Travel Fair exhibition and it was really successful for us as well for our co-exhibitors. We look forward to participate next year and it would be really great if the organizers added one B2B day to the schedule, because Czech companies really appreciate this opportunity and they would like to use the special section even more!

Mr František Reismüller, Director of Czech Tourism Shanghai



Switzerland Tourism participated World Travel Fair since 2008. During the past 7 years, we have seen tremendous increase for Chinese tourists outbound to Switzerland. We do appreciate World Travel Fair great service, as well as innovations, which support us for successful marketing in Shanghai and East China market. We look forward to future cooperation with World Travel Fair as always.

Ms Grace GAO, District Manager East China, Deputy Director China, Switzerland Tourism

# What We Deliver for You?

## **Business Achievements**

Share data

Join in experts' conference and seminars

Get networking opportunities

Foray into new markets

Consolidate business leads

Remain competitive in the marketplace

## **Consumer Marketing**

Enhance public exposure

Rev up consumer awareness

Launch new products

Sell direct to the consumers on-site

Get first-hand feedback from the public

Enhance customer satisfactions with interactive experience

Two Leading Functions



World Travel Fair, one of the most influential travel fair in the Yangtze River Delta Region, has demonstrated its experience, professionalism, systematic organization among others during its 10 years devotion in the tourism industry. As a exhibitor, I appreciate all the consideration. World Travel Fair organizer has put into the fair and trust this wonderful hair has met both the needs of the Exhibitors and Consumers.

Seychelles Tourism Board

For being one of the most important platforms for the promotion of tourism in China, Brazil chose the world Travel Fair to show the Chinese people what could be do to make their visit to Brazil an unforgettable experience.

Mr Andre Saboya Martins, Consul for Trade and Investment, Consulate General of Brazil in Shanghai



Kenya Tourist Board have been participating in World Travel Fair each year since 2007. World Travel Fair is a gala of the tourism industry in the Yangtze River Delta region, a holistic tourism-centric carnival that offers a wide range of culinary, entertainment and shopping options.

Koko WU, Kenya Airways

# World Travel Fair 2015 Outlook

700+

Exhibitors

55+

Countries / Regions

450+

Hosted Buyers 25,000,000+

12,000+

Trade Visits

15,000+

Business Meetings 43,000+

Consumer Visits Onsite Selling Turnover (RMB)

# Onsite Selling Turnover

7,500,000

WTF 2011

8,780,000

WTF 2012

13,470,000

WTF 2013

18,016,000

WTF 2014

25,120,000

WTF 2015 (E)

Unit (RMB)







## Who Exhibit?

- National / Regional Tourism Board
- Tour Operator & Travel Agency / Association
- On-line Reservation
- Airlines / Air Agent / Airport
- Hotel & Resort / SPA & Health Management
- Scenic Spot / Theme Park & Entertainments
- Cruise / Yachting
- Business Travel / Destination Management
- Personalized Tour

- Theme Tour (Medical Travel, Luxury Travel, Honeymoon, Adventure, Religious pilgrimage & etc.)
- Overseas Studies
- RV/Car Rental Company
- Travel Souvenir / Outdoor Supplier
- Gastronomy / Shopping (DFS)
- Tourism Real Estate
- Finance Service
- Travel Media
- Others

# Who Visit?

- Chinese Tour Operator/Travel Agency (Outbound, inbound, domestic)
- Overseas Tour Operator
- Airlines/Air Tickets Agency
- Hotel/Resort
- Association/Chamber of Commerce/Government Oganisation
- Car Rental Company/Cruise Company
- Medicial Tourism Hospital & Company

- M.I.C.E Company
- Corporate Travel Management
- Destination Management Company
- Online Travel Reservation
- Company Procurement
- High-end Personalized Travel
- Travel Media

# Trade Visitors Origin



# Key Buyers (Partial)

- China Travel Service Head office Beijing Co., Ltd
- Shanghai Jinjiang Int' I Travel Co., Ltd
- GZL Int'l Travel Service Co., Ltd
- China CYTS Tours Holding Co., Ltd
- Beijing Utour International Travel Service Co., Ltd
- Beijing Caissa International Travel Service (Shanghai) Co., Ltd
- Shanghai Ctrip Int' I Travel Service Co., Ltd.
- Tong Cheng International Travel Service Co., Ltd
- SET MICE

- Shanghai Overseas Economics And Technology Promotion Association
- China Mobile
- Bank of China
- UnionPay International
- Baosteel Group Corporation
- Shanghai International Port (Group)Co., Ltd
- Bayer
- Siemers Hearing Instruments Co., Ltd
- Ericsson

# Our Commitment to You

# The Ideal Platform For Your Business

A series of services to make sure business happens.

## I Customized Invitation I

Customized Invitations will be sent to target buyers before the show, improve visitors' quality and simplify the hosted-buyer application

## I Online Match-making System I

Online match-making system will enable exhibitors and trade visitors to easily find potential partners and arrange appointments efficiently.

## I Business Center I

The Business Centre provides an environment for professionals to have business talks and strike deals.





## Special Features Planned During The Show

Concurrent Events provide more opportunities for new business development, data sharing and exclusive market research.









**NEW Products** Promotion Campaign

For Trade General **Visitors Public** 

For



Lucky Draw: Dream Destination. Lucky Order



**Outbound Tourism** & Travel Risk Management

Forum



# Integrated Marketing Campaign

# Media Partners

Over 90 domestic and international media will promote and report the event.

■ Trade Media (Partial) -







































































Public Media (Partial) -







































































## E-Newsletter

Updated exhibitors introduction and products information delivered to over 35,000 professionals.

### Press Conference

Focus on the highlights of World Travel Fair, on-site activities and exhibitors.

### Show Daily

A Daily event publication for on-site highlights (interview of industry star, on-site activities, etc.) will be distributed to exhibitors and visitors.

## Tailor-made Promotion Campaign

Large variety of promotion campaign packages will provide exhibitors a full exposure before, during and after the show.

#### Join us on Social Media





















## Contact us Today

### WWW.WORLDTRAVELFAIR.COM.CN

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